

GETTING DOWN TO BUSINESS



GIVING EARLY STAGE BUSINESS OWNERS THE TOOLS TO START AND SUCCEED IN BUSINESS POST COVID-19

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ENTERPRISING
Partnerships Pty Ltd

YOUR BUSINESS ALLIES



WHO WE ARE

Leaders in strategic thinking and collaborative partnering, Enterprising Partnerships Pty Ltd has been shaping brighter futures for business owners for 30 years.

On a mission to help you to work on, not in, your business, Getting Down to Business offers everything from 3 hour Masterclasses to 10 month incubators and on-demand webinars.

We support early stage business owners in validating their business opportunity using our Opportunity Analysis tools. We work through idea validation, market opportunities and investment requirements as well as identifying revenue streams, finding peer support and experienced coaches. And importantly, we dedicate time to think, reflect and act on business priorities.



**FOSTERING A
COMMUNITY OF
INDIVIDUALS
WHO COME
TOGETHER TO
DISCOVER NEW
PATHWAYS AND
BRIGHTER
FUTURES.**

HELPING YOU SUCCEED IN A CHANGING WORLD

OUR BUSINESS WORLD HAS BEEN ROCKED

Supply chains disrupted, customer interface changed forever, team work disrupted, cash flow challenged, motivation during remote working and the list goes on.

Now more than ever tools, support and advice are critical in strengthening and preparing your business during these early stages – identifying your business idea, establishing the value proposition, and business model.

We are here right beside you to ensure you are ready to meet the challenge of getting your business off to a good start in its early stages.

Drawing upon our 30 years as business consultants, we've prepared a schedule of offerings to support you in starting your business, selected the best resources we know of to support you and we've assembled outstanding Enterprise Facilitators, experts in facilitating learning and to coaching you 1:1.

There's never been a more urgent time to take the reigns of your business and ensure it's on the path to success.



HELP IS HERE FOR EARLY STAGE BUSINESS OWNERS



THE GETTING DOWN TO BUSINESS PUBLIC WORKSHOP SERIES

Our Getting Down to Business Public Workshop Series for early stage business owners is a structured framework of six workshops supported by business learning resources (where you choose what you want to focus on, in what sequence, and how intensely).

The Workshops will be delivered by our Enterprise Facilitators who will also work with you to customise your self-paced learning.

We will build business networks around you giving you access to other businesses to trade with and to establish your business. You may also choose a business mentor to support you further.



THE STRUCTURED WORKSHOP SERIES

SIX WORKSHOPS TO GET YOUR BUSINESS STARTED

Program Pillars

ELEMENT 1

Elevate

Acquire mindsets, practical tools, skills and capabilities essential for business owners

ELEMENT 2

Hands on Workshop

Support participants to step out of the room to validate their business model

ELEMENT 3

Meet an Entrepreneur

Learn and be inspired by entrepreneurs' stories on 101 topics

ELEMENT 4

Roundtable Discussions

Learn and be inspired by thought-provoking peer-based conversations facilitated by our Enterprise Facilitators

ELEMENT 5

One on One Coaching & Mentoring

Buddy with experienced entrepreneurs: guidance and accountability

ELEMENT 6

Diversity & Collaboration

Leverage intercultural innovation and optimise opportunity potential

Complementing these six workshops, we collaborate with you to identify your ideal tools and resources, which becomes your customised, self-paced learning package.

YOU'RE NOT ALONE



GETTING DOWN TO BUSINESS: POST HIBERNATION

We're here to do this with you. You can sign up to our public workshop series and we will design the self-paced package with you. Or you can enquire about any of our other offerings on our [Enterprising Partnerships Getting Down to Business](#) page.

Drawing upon our 30 years as business consultants, we've prepared a structured program for growth of your business, selected the best resources we know to support you and we've assembled outstanding Enterprise Facilitators, experts in facilitating learning and coaching.

Enterprise Facilitators, experts in facilitating learning and coaching.

THE STRUCTURED WORKSHOP INVESTMENT:

- \$2,200 pp (excl. GST)
- Join a minimum of 20 participants
- Six 4-hour workshops (or twelve 2-hour online sessions)
- Three x 1 hour 1:1 coaching sessions
- Access to webinars, tools, podcasts and growth model case studies

GET IN TOUCH



**Join us in supporting you
starting your business and
growing it for success**

We'd love to see you succeed

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